AFMIA A-76 CAPABILITY BRIEFING

Lt Col LeGette “LeGs” McIntyre

OVERVIEW

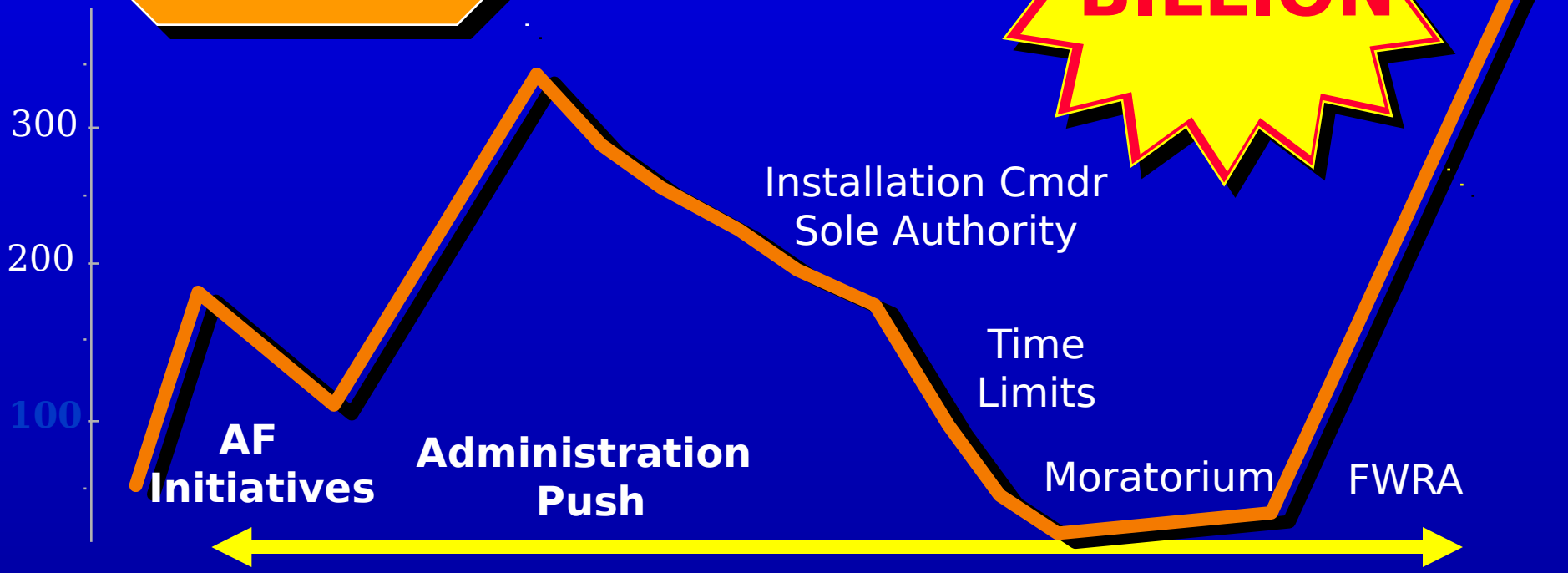
- AF A-76 UPDATE
- AFMIA'S ROLE IN A-76
- AFMIA A-76 CAPABILITIES
- CURRENT ENGAGEMENTS

AF A-76 UPDATE.....

HISTORY -- A-76 COMPETITIONS

1,343 Initiatives
33,867+ Positions
35% ES Savings

$8.6+ BILLION



AIR FORCE A-76 STATISTICS . . .

- ✓ $8.6B Cost Avoidance
- ✓ $735M First-Year Savings
- ✓ 33,867 End-Strength Reductions
- ✓ 35% Manpower Savings
- ✓ 1,343 Completed
- ✓ 17 Month Average Duration
- ✓ 60% Contract vs 40% In-House Decisions
- ✓ 137 In-Progress With Approximately 19,076 FTEs

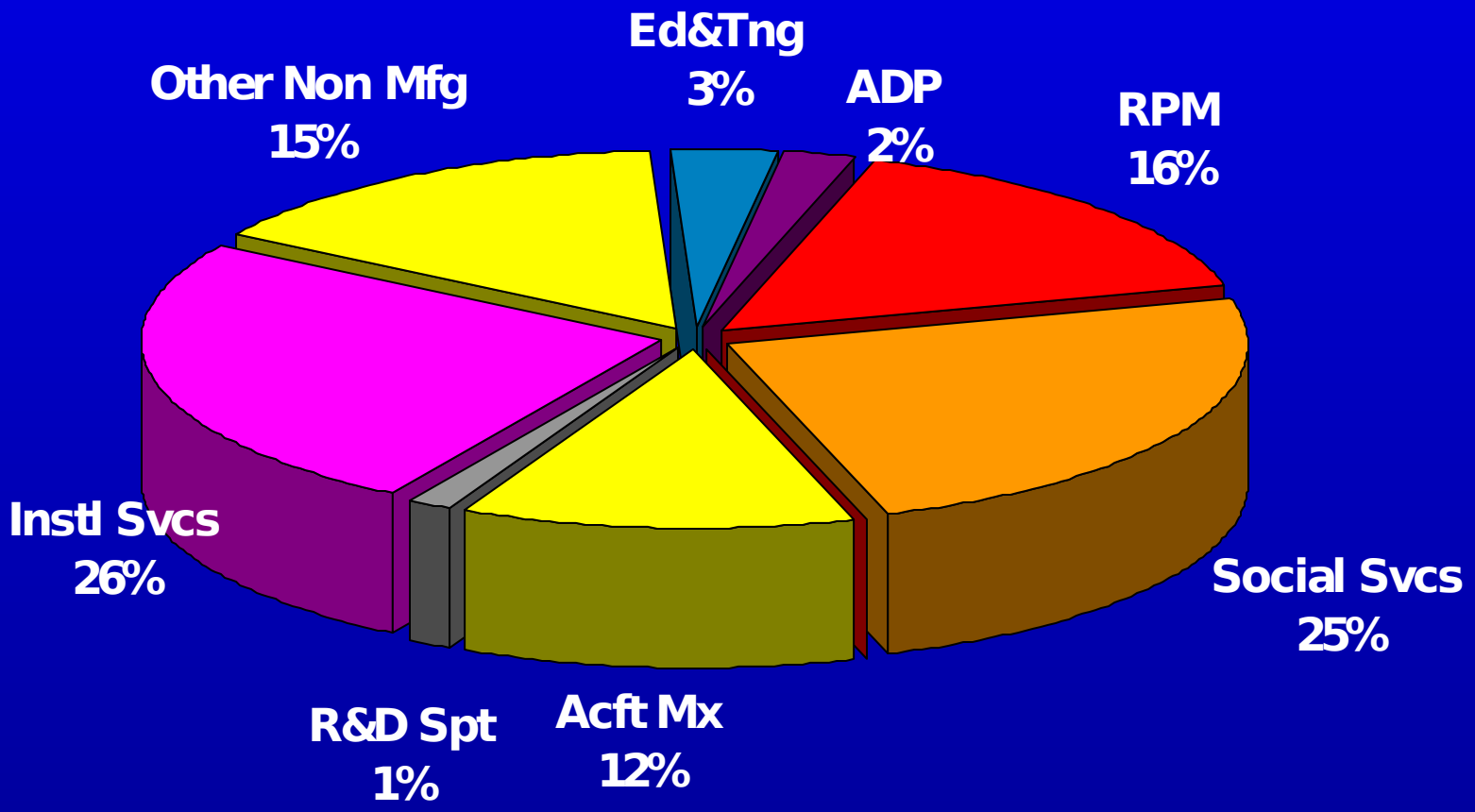
Source: Commercial Activities Management Information System (CAMIS)
Data based on : 1979 to FQ 1/00
POC: Mr. Gasaway, AF/XPMR, (703) 693-4159

HISTORICAL SAVINGS

- **Average Manpower Savings: Cost Comparisons Last Ten Years (pre vs post MEO savings). . .**

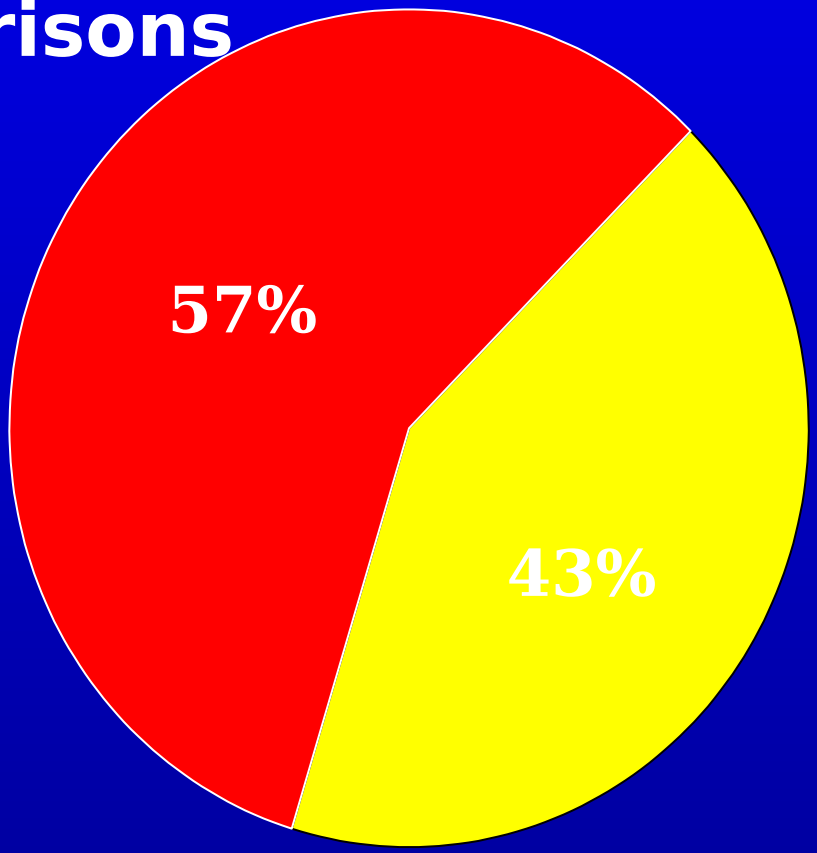
Size of CA	Savings
1-25	17%
26-50	13%
51-100	35%
101-300	38%
301-UP	42%
Average	35%

IN-PROGRESS FUNCTIONAL BREAKOUT



COST COMPARISONS VS DIRECT CONVERSIONS

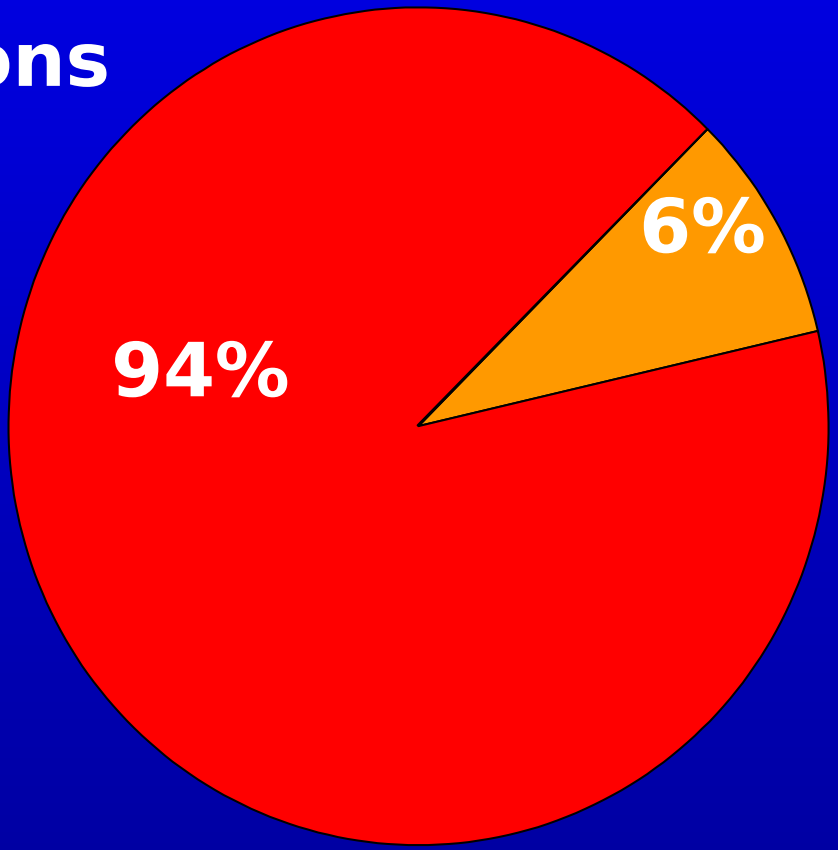
Cost Comparisons



Direct Conversions

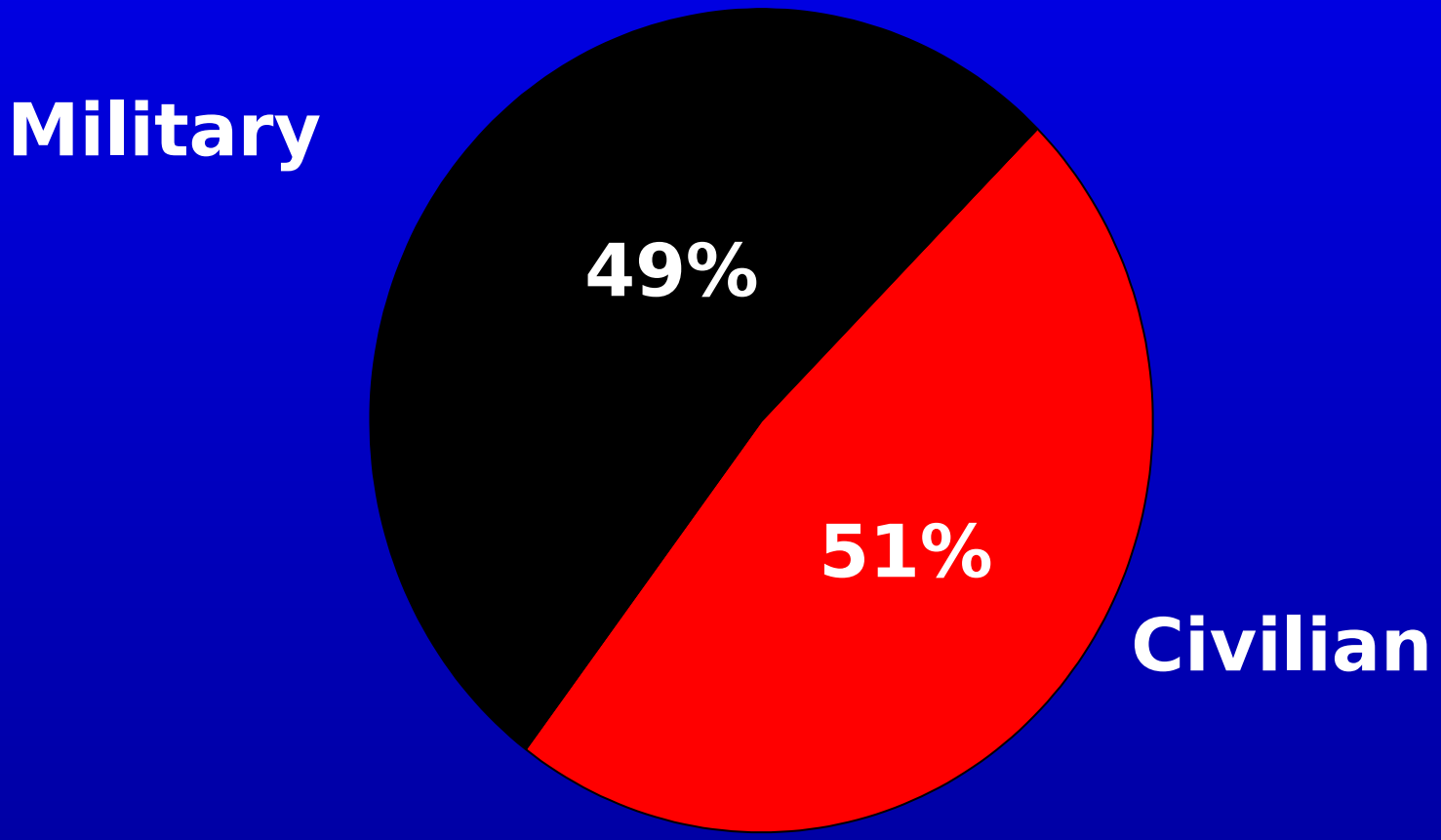
RATIO OF FTEs

Cost Comparisons



Direct Conversions

MILITARY & CIVILIAN BREAKOUT



Misconception:

A-76 Competitions Are Too Difficult, Controversial & Always Lead To Appeals

- Difficult: **Yes, But Experience Decreases Difficulty**
- Controversial: **Yes, Both Sides View Competition As A Threat -- Is An Opportunity To Compete**
- Always Lead To Appeals: **No -- Since FY89, 210 Cost Comparisons were completed, 50 Led To Appeals & 4 Appeals Led To Overturning The Original Decision**

AFMIA'S ROLE IN A-76.....

AFMIA CS MISSION

HANDS-ON HELP/GUIDANCE

TRAINING

PROGRAM ADMINISTRATION

CS&P Execution

HANDS-ON HELP.....

STRIKE TEAMS

- **AFMIA TEAMS FORMED TO HELP BASES, FUNCTIONAL COMMUNITIES, MAJCOMS**

  - Hands-on help from recognized experts
  - Full spectrum support
  - Manpower and Contracting expertise
  - Amount, length and scope of assistance tailored to specific customer's need
  - Cost to customer is TDY expenses only

STRIKE TEAM CAPABILITIES OVERVIEW

- **PROJECT PLANNING**
  - Acquisition planning, market research
  - Town Hall meetings, 0rg structure design
- **SOW DEVELOPMENT**
  - Workshops, training, data collection
  - Performance-based focus
- **MEO DEVELOPMENT**
  - Workshops, training, data collection, costing
  - Management Plan, Transition Plan, TPP
- **AWARD DECISION**
  - IRO review, COMPARE

Assist with Transition Plan and TPP

Provide COMPARE expertise

STRIKE TEAM ENGAGEMENTS

- AF WIDE - PMEL MEO DEVELOPMENT
- AETC (Pick-a-Base)
- AFPC - AF-wide SOWs (Training)
- USAFE - SEMBACH (SOW)
- AFMC
  - HILL (Study planning, workshops, group systems support to MEO)
  - ROBINS (SOW/MEO development)
- 11th WING - SOW Development

STRIKE TEAM ENGAGEMENTS

- **USAFA**
  - PWS “Kick-Off” (ALL A-76 STUDIES)
  - PWS Reviews (ALL STUDIES)
  - MEO Development (PERSONNEL DEVELOPMENT)
  - TPP AND Transition Plan Development
  - Comm Study SOW Development
- **BROOKS - MEO Development**
- **ARPC - Town Hall Meeting, Market Research and SOW Workshops**
- **APPEAL REVIEWS (Eglin, AFMC)**

Tools and Assistance

- **Provide technical program operating guidance to:**
  - **Commands**
  - **Installations**
  - **AFCQMI Study Teams**
- **Provide Cost Factors/Rates Associated with A-76 Cost Comparisons**
- **Manage the Annual AF CA Review**
- **Provide CA Software Tools (COMPARE, CAMIS)**

Tools and Assistance

- **Air Force CS Information Clearinghouse**
  - Authoritative go-to source for CS information
  - “Big picture” background - briefings/speeches
  - On-line access to information (SOWs, MEOs, lessons learned, tech guidance, training, etc.)
  - Hyperlinked A-76 Reference Guide
  - Direct link to other CS information
  - Installation Commander’s Handbook
  - www.afmia.randolph.af.mil/xpms/index.htm

A-76 TRAINING.....

A-76 Training

- Manage here, use contractors to execute
- JIT Focus
- Training offered
  - SOW and MEO development courses
  - Functional and Executive overview courses
  - COMPARE training
- Soon to come
  - Contracting basics course
  - Source selection course
  - Independent Review official (IRO) course
  - Project management course

- MEO DEVELOPMENT

- AWARD DECISION

- GO TO www.xxx FOR MORE INFO

PROGRAM ADMINISTRATION

Program Administration

- **Administer A-76 Program**
  - Provide CA Program Operating Support to HQ USAF
  - Develop and Maintain Air Force CA Program Operating Instructions in Coordination With HQ USAF
  - Evaluate and Develop Recommendations on New or Proposed OMB, DoD and HQ USAF Directives and Legislation
- **Respond to questions and requests for information from HQ USAF, DoD, OMB, GAO and others**
- **Monitor AF CA Program for compliance with established directives and effectiveness**

Program Administration

- Manage AF CAMIS Reporting and Submit Quarterly Air Force Reports to HQ USAF and DoD
- Provide CA Software Programs (CAMIS, COMPARE, CAIRS) to the Field
  - Database Management
  - Easy web access
  - Currently updating systems to be more user-friendly

Future Mission Focus

- **EXECUTION**
  - Tailor training to Just-in Time needs
- **EXECUTION**
  - Continue improving assistance to the field
- **EXECUTION**
  - Engage Strike Teams over entire range of competitive sourcing needs

- **In Full Partnership with you we can significantly improve your processes and enhance mission capability and thus, enable you to survive in this time of shrinking budgets and manpower.**
- **Based on our track record, experience, training, and past working relationships, AFMIA is Best Positioned to lead this effort.**

AFMIA

Customer

QUESTIONS?????